

Financing Renewable Energy And Energy Efficiency

Unique Tools for Local
Governments

Financing Sustainability with Limited Resources

Little or No Impact to Budgets

Demonstrable, Verifiable Savings

The Tool Box

For Local Governments

On-Site Renewable Generation

For The Community

Property Assessed Clean Energy (PACE)

leveraging private investment for public benefit

ON-SITE RENEWABLE ENERGY

Clean Power Plan

32% Reduction in CO2 Emissions Nationwide
by 2030

41% CO2 Reduction in Wisconsin

Increased Electricity Rates (17-30%)

Bottom Line: Now is the Time to Find Ways
To Save

Solar PV as a Tool

Energy Savings Performance Contract

Developer Installs System

Local Government Uses Electricity Free of Charge and Enjoys All Energy Savings

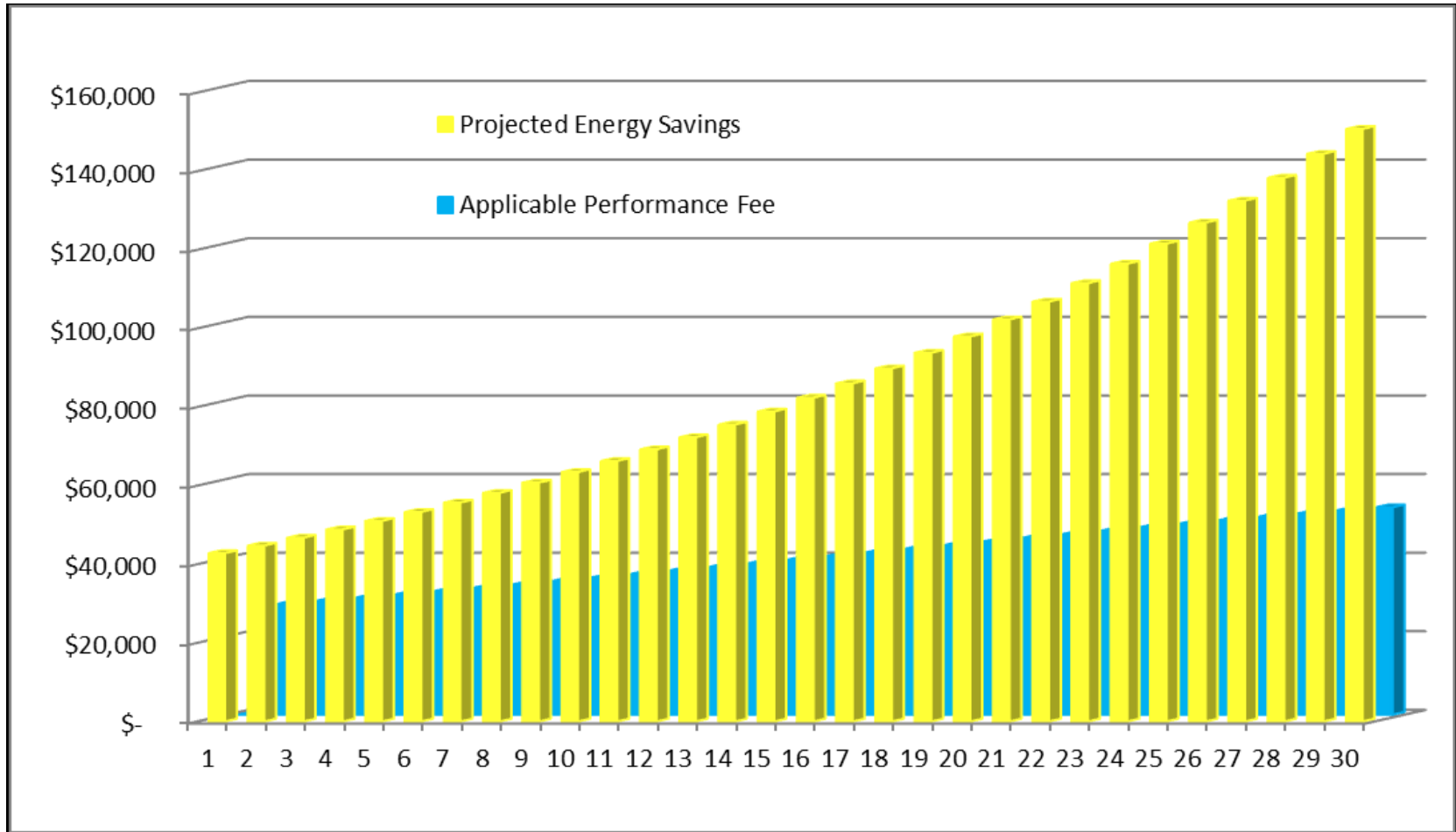
Developer Paid a Performance Fee Based on Actual, Realized Energy Cost Savings

Illustration*

System Size	269.28 kW
Projected Annual Energy Production	329,300 kWh
Performance Contract Term	30 Years
Projected First-Year Net Savings	\$42,840
Projected Average Annual Net Savings	\$47,234
Projected Gross Energy Savings	\$2,589,657
Projected Total Performance Fee	\$1,172,634
Projected Total Net Savings	\$1,141,023

* For illustration purposes only. Individual system results will vary based on multiple factors including, but not limited to, solar resource availability, local utility rates and existing energy consumption.

Comparison: Savings-to-Fee*



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Primary Benefits

No Upfront Cost Or Investment

Immediate Operational Savings

Fee Based Solely On Actual, Realized Savings

Improved Carbon Footprint

economic development | enabled by government |
paid for by the private sector

PROPERTY ASSESSED CLEAN ENERGY

What is PACE

Assists businesses with financing:

Renewable energy improvements

Energy efficiency upgrades

Water conservation

Enabled by State Statute, Section 66.0627

A loan that is repaid by a special charge

Legal Authority for PACE

Wis. Stat. § 66.0627 Authorizes:

Counties, Cities, Villages, Towns

Energy and Water Efficiency, Renewable
Resource Improvements

Repayment Obligation Imposed as a
Special Charge

PACE Program Basics

Adopt Ordinance Under Wis. Stat. § 66.0627

Design PACE Program which could Include:

Application Guidelines and Literature

Third-Party Requirements (Lenders/Contractors)

Underwriting Guidelines

PACE Financing Basics

Building Owner:

Identifies Project & PACE Lender

Obtains Existing Lienholder Consent

Agrees to Imposition of Special Charge

Repays Special Charge

Through Tax Rolls or Direct to Lender

A Wisconsin PACE Commission

Wis. Stat. § 66.0301 Joint Powers Agreement

Model PACE Ordinance

Delegated Power to Impose and Collect PACE
Special Charges

Uniform PACE Program Administration

PACE Commission Advantages

Reduced Administrative Burdens to the Local
Government

Marketplace Efficiency

Broader Reach

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THANK YOU